Onward Cargo System Co. Ltd.

International Freight Forwarders

We ensure your cargo to be loaded in the first available connection



Company Profile



International Freight Forwarders - Sea / Air Freight . Cargo Consolidation / Groupage services • Project Cargo Handling • Bonded Warehousing . Logistics • Transportation and Haulage services • Local Clearing / Door to Door delivery





www.onwardcargo.com

Message From the Chairman and CEO



Maurice O. Juma
Managing Director
maurice@onwardcargo.com
+254 722 244 641 /
+254 733 600 671

I FEEL HONOURED to serve you as the Managing Director of Onward Cargo Systems Company Limited as the company continues to pioneer innovative development in the clearing and forwarding industry and in particular providing strong, secure, and growing business to tens of thousands of importers and exporters. As always, we are committed to providing the best services in Kenya and I am sure you will enjoy our commitment and services to building a strong business relationship.

Onward Cargo Systems Company Limited aims and intends to successfully achieve the goals set by considering some values and good services to our customers. We operate from two strategic locations: Nairobi and Mombasa.

As International Freight Forwarding Agents, our prime objective is to determine and fulfill all our client's requirements. To facilitate this, our infrastructure is composed of offices, affiliates and dedicated business alliances across the globe. Through these locations we provide comprehensive range of services. Our reputation is based on competent and enthusiastic staff supported by progressive and innovative information systems which ensure the most efficient service to our clients.

> *We are customer focused, customer driven and strive passionately to provide an excellent and professional level of personalized service to our clients.*
> *We strive to be a leader in the freight industry.*

To you customers, it is my hope we will continue to cooperate in strengthening business relationship, sharing experience and putting forward positive thoughts which will help both of us move from where we are into a more promising future.

I hope you will find our services greatly beneficial and I seek your humble and generous support. Please take time to visit this site and spread word to your friends and family.

Thanks for your partronage and God bless you!

Maurice O. Juma
Chairman and CEO

Introduction

Onward Cargo System Company Limited was established in the year 1998 and incorporated as a limited liability in the year 2000, with Head Office situated at Jomo Kenyatta International Airport, Cargo Village, Nairobi, a fully fledged branch in Mombasa and field offices at all Border customs stations. During this period, the company has experienced tremendous growth and is today among leading concerns of its kind in Kenya and indeed in the East Africa region where it has representative offices. The company has a strong capital base and can quickly raise working capital for shipments of unlimited capacity.

Central to our growth and success has been our commitment in offering our customers, services that are tailored to their unique requirements. Our Prime objective is to determine & fulfill all our client's requirements. To facilitate this, our infrastructure is composed of offices, affiliates & dedicated business alliances all across the globe. Through these locations we provide comprehensive range of services for Import and Export. Our reputation is based on competent and enthusiastic team of employees, supported by progressive and in important factor, subject to continuous improvement. Success is not luck; good results depend on careful planning and skill. Our goal is to overcome our customers' expectations, offering them not only what they need, but also go the extra mile in customer services.

Onward Cargo System Company Limited guarantees that, products will get to the proper destination by an agreed upon date, and in good condition. Having established relationships with carriers of all kinds, from air freighters and trucking companies, to rail freighters and ocean liners, we are able to negotiate the best possible price to move the product along the most economical route by working out various bids and choosing the one that best balances speed, cost and reliability.

We generally provide one or more estimates to the client, along with advisement, when necessary. Considerations that affect price will range from origin and destination to special requirements, such as refrigeration and transport of potentially hazardous materials. And then we undertake the responsibility of arranging the transport from point of origin to destination. Apart from clearance, we offer, Insurance, Customs Documentation, Freight Forwarding, Warehousing and Shipping, Transportation, Consolidation, Door to Door Delivery, Logistics, Projects Handling and Local Transportation, all professionally. We adopt and work with modern technologies which ensure the updated information to our clients in all stages of handling. Once a Plan has been Approved, We work to make sure the goods are transported and delivered as agreed.

Our Services

- Clearing & Forwarding of Import, Haulage and Local Clearance
- Internationa Freight Forwarder
- Airfreight and Seafreight
- Cargo Consolidation
- Bonded Warehousing & Transportation
- Logistics
- Import & Export
- Documentation Services
- Customs Clearances
- Door-to-Door Delivery Services



Logistics Chain Consolidation

Going global-a growing trend

Global sourcing is becoming increasingly popular as a way of accessing new opportunities and strengthening your competitive edge. It is common practice for companies to develop a product in the U.S.A, manufacture it in Japan and sell it in Europe. This means that merchandise will often make a longer and perhaps more complicated journey from its source to the final destination-from concept to consumption.

Managing the process

Onward Cargo chain management services are designed to ensure that each step of your logistics chain is carefully coordinated and managed. Our staff is comprised of professionals who are committed to securing the process so as to meet your requirements. Given our network of agents and logistics partners around the globe, we are in a position to support your buying, selling and logistics processes anywhere in the world.

Linking up with you

In order to better understand your specific needs and expectations, we work closely together with you. We begin by designating a dedicated client team with the exclusive task of examining each step in your logistics chain. Their job is to understand the nature of your business and assist in optimizing your logistics processes. Working in conjunction with you, the client team will develop, implement and maintain standard operating procedures that will suit your specific needs, thus becoming the fundamental document upon which we will operate your logistics chain.

The cost-effective way to freight movement

This is by far the most popular and cost-effective way to effect freight movement. It is based on set flights during the course of the week where the allocation of space is pre-booked with the nominated Airline. The freight charge is cheaper than on a direct Master Air Waybill and it also means that flight details can be given quickly.

We facilitate our customers by making cargo consolidation by Air/Sea which includes the transportation of cargo to the stuffing point, stuffing the cargo into the container, processing shipping documents with customs, use of premium Air/Shipping lines and make sure that the cargo will reach the respective destination well before the stipulated time given by the reputed customer. We follow carefully all the important shipping instructions given and take care of your cargo by warehousing it until the shipment will be physically effected.

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Seafreight

Handling FCL's / LCL's shipments to worldwide destinations.

Sea freight is an eminent feature among the services offered by Onward Cargo System. Our network of agents and logistics partners worldwide enable our clients to benefit from a package tailored to their individual needs and time requirements.

We excel in facilitating our clients with the following Sea freight services: -

- Worldwide export consolidation services.
- Import de-consolidation services.
- Handling FCL's / LCL's shipments to worldwide destinations.

If a shipper / importer has enough cargo to make either a 20ft or 40ft container cost-effective, the product is sold at a container rate. The customer pays an agreed price for the container, it is then totally at his discretion as to how much cargo is placed inside the container - the more tonnage placed inside the container, the lower the unit price.

LCL (Loose Cargo)

This is the same type of product, as the consolidation service on airfreight where there is not enough cargo for the shippers needs to warrant paying for a 20ft container. So space is sold at the applicable weight / measure price to and from the major ports throughout the world - this is effectively a groupage service.

As we work with all shipping lines, a detailed schedule of services can be provided which highlights the frequency, transit time and real freight costs as they do vary considerably for different lines within the same trade route.



Airfreight

Timing Is Everything

Where time is of essence for certain shipments, airfreight is the natural choice. Onward Cargo System Co. Ltd. understands why valuable time must not be lost. Our highly skilled employees care about your merchandise as much as you do, processing and overseeing each detail of every stage, so your merchandise arrives safely and as quickly as possible.

That includes processing all the administration work, handling and documentation before and after the flight in accordance with the IATA / ICAO regulations. We know that customer success and satisfaction stems not only from our solutions, but also from our staff.

Our commercial service team includes international business experts who have in-depth knowledge of global trade as well as our solutions. They are highly trained and experienced in industry standard methodologies.

Elimination of Guesswork

To monitor the exact progress of your merchandise through each step, you'll appreciate our global data processing and sophisticated communication network. These Onward Cargo systems have been designed to make the entire process totally transparent. That way you can make decisions based on real facts and real time. Knowing exactly where your merchandise is- any where, at any time will eliminate the guesswork on your part.

Effective opportunities

Air Export: Our contacts with carriers enables us to offer our customers a competitive freight rate and immediate movement of the cargo. Our well maintained relation with the carriers always helps us to airlift the cargo with the first priority.

Air Import: We are an approved consolidation agent and our experienced staff have the rich knowledge about the customs formalities and also make sure that as soon as the cargo lands we shall be

Other Crucial Services

(a) **Customer Focus:** Onward Cargo System Company Limited is a customer-oriented company. We will endeavour to fully ascertain your unique requirements and tailor our services accordingly so as to enable your company achieve its objectives.

(b) **Experienced & Professional Personnel:** Our team of highly experienced and professional personnel is the backbone of our renowned efficiency in service delivery. Moreover, an Account Manager will be charged with keeping you appraised of current position of your shipments and attend to matters that will guarantee your company total satisfaction at all times.

(c) **Clearance at Mombasa Port:** We offer you a guarantee of delivery within five (3) days of ships arrival provided all the relevant clearance documents are forwarded to us, preferably five (3) working days prior to ships' arrival. We will prepare and process all documents and pay third part charges according to mutual arrangements. In keeping with our guarantee, we also will absorb any penalties, which may arise as a result of delays directly attributable to us (e.g. demurrage, etc).

(d) **Railage Services:** We have railtainer system for tracking rail bound cargo all the way to your side. This way we are able to update you on the exact position and expected time of arrival of your cargo at your godown for your forward planning.

(e) **Warehousing facilities:** We can provide maximum storage (warehousing) facilities on request at competitive rates. Long-term contract rates are also available on special arrangements.

(f) **Air freight Cargo Services:** Our Company also offers Airfreight services and is among the leading firms in Kenya in this field. Over a number of years, we have developed highly effective clearance systems in line with the varied requirements of our clientele. We guarantee clearance of airfreight cargo within (24) twenty four hours provided all necessary clearance documents are forwarded to us at least (48) forty eight hours before arrival / departure of aircraft.

(g) **Clearance at Inland Container Deport** (ICD) Embakasi Nairobi: In the event that you consign your cargo through the Inland Container Depot (ICD), situated at Embakasi in Nairobi, like in the case at port of Mombasa, we guarantee to clear and deliver your cargo within (3) five hours upon arrival of your container(s) at ICD Embakasi provided all relevant documents are forwarded to us in good time. We also facilitate the loading and movement of the ICD Embakasi bound containers from the Port of Mombasa.

(h) **Communication:** We have in place the following information technology tools, which will enable flawless and timely communication:

i. Email services: we have Email services and a website (URL).
ii. Computerized Customs Single Entry Document preparation system to expedite preparation and advising of your entries
iii. Completely networked office environment for ease of effectively and efficiently expediting responses to any concerns or queries that you may have.
iv. Customs shipments status system to keep you up-dated on the status of your documentation and transportation of your cargo.
v. We also have modern radio and cellular phones communication facilities, which enable us to keep in close touch with our operational staff.
vi. Our railtainer system for tracking rail bound cargo all the way to your side. This way we are able to update you on the exact position and expected time of arrival of your cargo at your godown for your forward planning.

(i) **Insurance:** The company has acquired and operates various insurance policies, which include Workmen's compensation, Employees liability and Group Personal Accident. The company has also acquired General Warehousing and Transit Bonds from reputable insurance companies.

(j) **Security:** The company has hired G4S Company to supplement fully trained company guards deployed in various warehouses and areas of risk.

(k) **KPA, KRA, KAA & KRC Relations:** Onward Cargo System Company Limited enjoys very good working relations with Kenya Ports Authority, Kenya Revenue Authority, Kenya Bureau of Standards, Kenya Railways Corporation, Kenya Airports Authority and other stakeholders. We are members of various consultative committees on productivity with these organizations.

(l) **Rates for Services:** Our rates are quite competitive given the quality of services we offer and can be negotiated. You will find us quite flexible in accommodating your unique requirements. If contracted, we will be bringing to your organization unparalleled customer service and efficiency and we are ready to give you a quotation for our services upon request.

Client profile

The following represents sample engagements relevant to your requirements for similar organizations similar to yours.

High Chem East Africa Ltd. And High Chem Group of Companies

We have been engaged to offer clearing and forwarding services of unlimited capacity. We also provide logistic support.

Beverage Services Kenya Limited

We have been engaged to offer clearing and forwarding services to Beverage Services Kenya Ltd., including Airfreight handling at Jomo Kenyatta International Airport.

Kenya Red Cross Society

We have been engaged to offer clearing and forwarding services for all Airfreight, Sea freight and Border Stations consignments.

CAB International – ICRAF Complex

We have been engaged to offer clearing and forwarding services for both shipments by Air and Sea.

ADRA South Sudan & ADRA Somalia

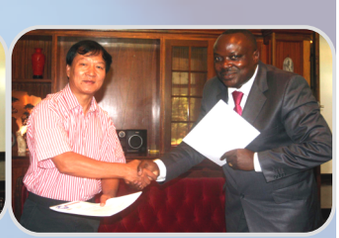
We have been engaged to offer clearing and forwarding services to all their consignments.

Company Details

Name:	Onward Cargo System Company Ltd.
Physical Address:	JKIA, Cargo Village Building, 1st Floor
Postal Address:	P.O Box 19163 - 00501 JKIA Post Office, Nairobi Nairobi Kenya
Telephone Contact:	+254 722 119 791 +254 722 244 641/ 0733 600 671
E-mail:	info@onwardcargo.com
PIN No:	P051146359F
VAT Reg. No:	0114570B
Registered Member	KIFWA
Authorized Person to represent the Company -	Maurice Juma maurice@onwardcargo.com









Onward Cargo System Co. Ltd.
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Nairobi:

Jomo Kenyatta International Airport
Cargo Village Building, 1st Floor
P.O. Box 19163 - 00501 Nairobi, Kenya.
Phone: +254 722 119 791
Phone: +254 722 244 641
Phone: +254 733 600 671
Email: info@onwardcargo.com

Mombasa:

New Cannon Towers, Phase II,
3rd Floor, Mbaraki Wing, Moi Avenue
P.O. Box 84713 - 80100, Mombasa, Kenya
Phone: +254 777 700 778
Phone: +254 735 333 199
Email: info@onwardcargo.com
Email: onward@onwardcargo.com